



2009 - 2010 Annual Report

Our Mission

INAPEF serves as a resource to K-12 local education foundations (LEFs) and as a catalyst to increase community involvement for the enhancement of public education in Indiana.

Our Focus

- Opportunities for sharing and learning at annual conference
- Resource for existing and newly forming foundations
- e-Newsletter and web-site (www.inapef.org)
- Education license plate promotion: *"Give Garfield a ride and public education a lift"*
- Growth through Foundation Development Grants to INAPEF members

Our Successes

INAPEF was formed in 2000 to augment efforts of local education foundations, both to expand opportunities for their students and support existing foundations, and to help communities start local education foundations. Through state-wide and regional meetings, webinars and web information, INAPEF helps foundation staff and volunteers with many aspects of foundation management.

INAPEF's programs and member benefits include:

- Sharing and learning of best practices with other local school foundations
- Affiliate membership in the National School Foundations Association (NSFA)
- Access to *member's only* site at www.inapef.org
- Eligibility for Foundation Development Grants for capacity building
- "Ask INAPEF," an electronic Q & A that provides members instant feedback, catalogued on the website
- Professional development opportunities at our Annual Spring Conference and Fall Regional Meetings
- Professional consulting through partnerships that include access to Achieve's resource library, free webinars, and a 30% discount on consulting services
- Reduced registration fee at Annual Conference and NSFA's Annual Conference
- e-NEWS sent bi-monthly with education foundation specific ideas and resources
- Education for legislators and policymakers on the role of K-12 school foundations

Indiana's K -12 public school foundations gave an estimated more than \$5 million in 2009 to improve the educational experience for Hoosier teachers and students.

These foundations provide opportunities for donors to give back to their schools by funding teacher and classroom grants, student scholarships, and more. They partner with their schools to enrich the lives of students and teachers every day.



Letter from the President

Dear Members,

What a year this has been! I must admit I must run to catch up to Leah McGrath, our association manager. She is enthusiastic, smart, organized, and passionate about public education. We couldn't ask for a better fit for us and she has taken the group to the next level of relevance.

Last June, Leah led the board of 15 directors in strategic planning: We agreed upon an ambitious strategic plan with three objectives: 1) increase the professionalism and capacity of our member organizations; 2) become a recognized influential partner in education among education, community and legislative leaders; and 3) strengthen the organization of INAPEF.

New Dues Structure: One of the first tasks was to research and adopt a new dues structure to begin in 2011. We chose to base the table on revenue reported on the most recent IRS 990 form or the most recent fiscal year if your organization does not file. This is how it breaks out:

\$125 (0 - \$35,000)	\$225 (\$35,001 - \$100,000)
\$325 (\$100,001 - \$250,000)	\$425 (\$250,001 +)

2009 Regional Meetings: About 50 people attended this year's Regional Meetings in Noblesville, Pike Township, South Bend and Columbus. In addition to the roundtable discussion, attendees heard from **Nick Parkevich** and **Dave Sternberg** on "Sustainable Annual Campaigns" and "Major Gift Solicitation Training." We were also joined by **Brett Horn** from *Major Saver*, our first Silver Sponsor for Regional Meetings. **Joanne Holman** from *Horace Mann* provided our continental breakfast. I offer a BIG thank you to our hosts and partners for their time and dedication.

Generous Support from State Farm Insurance: Thank you to **Larry Dollison** who represents State Farm as an affiliate member. Without the support of State Farm and its gift of \$7,500, we would not be able to offer development grants for our members. This year, we added to the grant awards the donations given last year in honor of the retirement of **Bruce Reynolds**.

First Legislative Day: Our January Board meeting was held down at the Statehouse, and we each then took time to visit with our local representatives. Several of us had a 45 minute sit-down meeting with **Todd Huston**, Chief of Staff at the Department of Education.

Website Updates: I hope the information at www.inapef.org has been helpful to you, particularly the archive of "Ask INAPEF." There you will also find a direct link to one of your best membership benefits: the National Schools Foundation Association website.

Professional Development: A number of you have taken advantage of the free fundraising webinars offered from Achieve. If you haven't availed yourself of the opportunity, please do yourself a favor and listen to the experts.

We are working on ways to make it easier for people from around the state to be involved with the Board of Directors through conference calls and yet-to-be explored video conferencing. I encourage you to become involved by volunteering for a committee, inviting a neighbor to come to the next regional meeting, or sharing a success story with your fellow foundation leaders. There's so much we can learn from each other!

The common denominator for all of us is a passion to support public education in our communities. It is a privilege to work with you, and I thank you for all of your efforts.

You are making a BIG difference!

Best Regards,
Ginny Hacker, President

INAPEF Board of Directors

Executive Committee
Term: 2009-2011

Ginny Hacker, President
Washington Twp. Schools Foundation

Tina Peterson, President-Elect
Fndn. of Monroe Co. Comm. Schools

Lisa Baize, Past President
Wayne Township Education Foundation

Joe Smith, Treasurer
IPS Education Foundation

Cheri Goodwin, Secretary
Lebanon Educational Foundation

Martha Schrader, Co-Founder
Retired, Public Schl. Fndn. of Tipp. Co.

Nick Boland
Noblesville Education Foundation
1st Term: 2009-2011

Amy DiStaulo
Beech Grove Education Foundation
2nd Term: 2009-2011

Larry Dollison
State Farm
Affiliate Member

Carol Gardiner
Richland-Bean Blossom C.S. Fndn.
1st Term: 2009-2011

Cynthia Granger
Anderson Education Foundation
2nd Term: 2008-2010

Marilyn Jones
Hammond Education Foundation
2nd Term: 2008-2010

Jan Skinner
Westfield Washington Education
Development Foundation
2nd Term: 2008-2010

Barb Smolen
Warsaw Education Foundation
1st Term: 2008-2010

Staff: Leah McGrath, Association Manager
t: 317.502.9996; leah@inapef.org

INAPEF Financial Report

For Administrative Year June 1, 2009 - May 31, 2010

*As of March 31, 2010 Account Balance = \$42,243.01

Income:	<u>Budget</u>	<u>Actual</u> <i>(4/22/10)</i>	Expenses:	<u>Budget</u>	<u>Actual</u> <i>(4/22/10)</i>
Membership Dues <i>With Director</i>	\$8,300.00	\$9,000.00	Association Manager (Paid June - March)	\$ 12,000.00	\$10,000.00
Membership Dues <i>Without Director</i>	\$2,050.00	\$1,425.00	Administrative Costs	\$ 500.00	\$7.14
State Farm Contribution for Foundation Dev. Grants	\$7,500.00	\$7,500.00	NSFA State Affiliate Membership	\$ 3,000.00	\$3,000.00
Conference - Exhibitors & Sponsors	\$4,000.00	\$3,050.00	Conference - Food	\$ 1,300.00	-
Conference - Registration	\$3,070.00	\$3,450.00	Conference - Speaker	\$500.00	-
Regional Meeting Sponsor	\$1,000.00	\$1,100.00	Conference - Other (\$660 Fac. Rental + \$500 Sec. Deposit)	\$1,000.00	\$1,160.00
Bank Interest	\$497.67	-	NSFA Conference Costs (For two people to attend)	\$1,000.00	\$215.00
Other: Donations in honor of Bruce Reynolds, et. al.	-	\$1,305.00	Regional Meeting Expenses	\$200.00	\$199.50
			Foundation Development Grants	\$8,500.00	\$8,184.00
			Achieve Partnership	\$1,500.00	\$750.00
			Other Expenses	\$500.00	-
Total	\$ 26,417.67	\$26,830.00	Total	\$29,000.00	\$23,515.64
			Net	-\$2,582.33	\$3,314.36

Congratulations 2010 Recipients of State Farm Foundation Development Grants!

- **Hammond Education Foundation** awarded \$1,420 for five to attend the 2010 NSFA Conference (*Gail Rodovich, Executive Director*)
- **South Bend's The Public Education Foundation, Inc.** awarded \$2,500 to support the hiring of a part-time accountant (*Susan Warner, Executive Director*)
- **Carmel Clay Education Foundation** awarded \$2,500 to support the development of a comprehensive brand identity program (*Dorothy Ilgen, Executive Director*)
- **Vigo County Education Foundation** awarded \$1,260 to develop and distribute a quarterly newsletter to teachers, parents and business leaders in the community (*Jenny Thomas, Executive Director*)
- **Pike Township Educational Foundation** awarded \$504 toward in-depth board training, orientation and retreat (*Michelle Huff, Executive Director*)



Revenues from Indiana's "Committed to Education" License Plates go to K-12 Education Foundations. Sales of the "Garfield" License Plate generated \$344,650 in 2008.



INAPEF has been a member of NSFA since 2007. All INAPEF members are also Affiliate Members of NSFA.

Thanks to our Partners & Members who make our efforts possible.



\$7,500 for Members Grants



In-Kind Consulting for Members



\$1,500+



In-Kind Web Support



\$1,000+

Premier Conference Exhibitors - \$500

CICF

GFS Marketplace

Harlem Wizards

**Woodley Farra Manion
Portfolio Management**

Corporate Conference Exhibitors - \$250

e-Tapestry

Harris Connect

Office 360

**Upromise: Indiana's 529
College Plan**

Non-Profit Conference Exhibitors - \$150

**Central Indiana Educational
Services Center (CIESC)
IN Grantmakers Alliance**

INAPEF Members

Anderson Education Foundation, Inc.
Avon Education Foundation
Bartholomew Cons. School Corp Foundation
Batesville Comm. Schools Educ. Foundation
Beech Grove Education Foundation
Brownsburg Education Foundation
Carmel Clay Education Foundation
Center Grove Education Foundation
Clinton Prairie School Foundation
Decatur Township Education Foundation
East Allen Co. Schools Educ. Foundation
Educ. Foundation of Taylor Comm. Schools
EVSC Foundation (Evansville)
Foundation of Monroe Co. Comm. Schools
Frankfort Education Foundation

State Farm, Affiliate Member
Martha Schrader, Honorary Member

Franklin Township Education Foundation
Goshen Community Schools Foundation
Griffith Public School Educ. Foundation
Hamilton Heights Education Foundation
Hamilton SE Schools Foundation
Hammond Education Foundation
IPS Education Foundation
Lake Central Education Foundation
LaPorte Educational Dev. Foundation
Lawrence Township School Foundation
Lebanon Educational Foundation
Merrillville Education Foundation
Mt. Vernon Education Foundation
Munster Education Foundation
New Albany-Floyd Co. Educ. Foundation
Noblesville Schools Educ. Foundation
Penn-Harris-Madison Educ. Foundation
Perry Township Education Foundation
Pike Township Educational Foundation

Plainfield Comm. Sch. Legacy Foundation
Portage Township Education Foundation
Public Educ. Foundation of Evansville
Public Education Foundation of Valparaiso
Public Sch. Foundation of Tippecanoe Co.
Richland-Bn Bloss. Comm. Sch. Found.
School City of Hobart Educ. Foundation
School City of Mishawaka Educ. Found.
South Putnam Comm. Educ. Foundation
Springs Valley Education Foundation
The Public Educ Foundation (South Bend)
Vigo County Education Foundation
Warren Arts & Education Foundation
Warsaw Education Foundation
Washington Twp. Schools Foundation
Wayne Township Education Foundation
Westfield Washington Educ. Dev. Found.
Zionsville Education Foundation

The Indiana Association of Public Education Foundations

Working Together...Building Partnerships...Making a Difference

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